## **SUPERCHARGE & AUTOMATE ADS WITH PROMPTS**

In ChatGPT (or other AI search tool) start with a prompt regarding the industry, types of relevant keywords, competitors, relevant URLs, etc. that will define your list.

#### **Prompt Example**

help me with keyword research for a Google Ad campaign for an accounting firm located in DeMoines Iowa specializing in business tax services for companies with revenue in the \$10 million to \$50 million dollar range; the goal is lead generation. Keyword ideas include: business tax returns, s corporation tax returns, 1065 tax returns, corporate tax returns

#### Response

Here are some keyword ideas for an accounting firm in Des Moines, Iowa, specializing in business tax services:

Location-Specific Keywords:

- Des Moines business tax services
- Des Moines corporate tax accountants
- Iowa business tax preparation
- Tax consultancy Des Moines

#### Service-Specific Keywords:

- Business tax returns service
- S corporation tax returns lowa
- Form 1065 preparation services
- Corporate tax planning firm
- Business tax compliance Iowa

#### Target Audience-Specific Keywords:

- Mid-size business tax services
- Tax services for \$10M-\$50M companies
- Corporate tax for medium businesses
- Revenue-specific tax consultancy

#### Problem-Solving Keywords:

- Reduce corporate tax liability
- Tax optimization for businesses
- Strategic tax planning for companies
- Efficient tax filing for corporations

#### Competitive Keywords:

- Best business tax services lowa
- Top-rated corporate tax accountants
- Leading business tax firm Des Moines
- Expert tax consultation for growing businesses

#### Long-Tail Keywords:

- Des Moines accountant for S corp tax filing
- Business tax strategy for \$10-50 million revenue firms
- Corporate tax planning for mid-sized lowa businesses
- Comprehensive 1065 tax return services in Des Moines

#### Industry-Specific Keywords:

- Tech company tax services Des Moines
- Manufacturing business tax planning lowa
- Retail business tax strategy Des Moines
- Healthcare corporate tax solutions

# Ad-Specific and CTA (Call to Action) Keywords:

- Schedule a tax consultation lowa
- Free business tax assessment Des Moines
- Contact Des Moines tax experts
- Get a corporate tax quote in lowa

When selecting these keywords, it's important to consider the search volume, competition level, and relevance to your specific service offerings. You can use tools like Google Keyword Planner, SEMrush, or Ahrefs to get insights into these metrics.

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## **SUPERCHARGE & AUTOMATE ADS WITH PROMPTS**

Then ask follow-up questions to give wider context in terms of what's relevant and what's not.

### **Prompt Example**

Can I have more for manufacturing companies and none for healthcare?

#### Response

Focusing on manufacturing companies in your keyword strategy for an accounting firm in Des Moines, Iowa, specializing in business tax services, is a great approach. Here are more tailored keywords:

Manufacturing-Specific Keywords:

- Manufacturing tax services Des Moines
- Tax solutions for manufacturing firms lowa
- Business tax for manufacturers
- Iowa manufacturing tax compliance

Service and Industry-Specific Keywords:

- Manufacturing sector tax planning Des Moines
- Tax returns for manufacturing companies
- Des Moines accountant for manufacturing business
- Corporate tax strategies for manufacturers

Location and Industry-Specific Keywords:

- Tax consultancy for Des Moines manufacturers
- lowa tax planning for manufacturing industry
- Manufacturing business tax preparation lowa

Revenue and Industry-Specific Keywords:

- Tax services for mid-size manufacturers
- Manufacturing firms \$10M-\$50M tax help
- Tax advice for \$10-50 million revenue manufacturers

Problem-Solving Keywords for Manufacturing Industry:

- Manufacturing tax reduction strategies lowa
- Efficient tax filing for manufacturing companies
- Tax optimization for Des Moines manufacturers
- Manufacturing corporate tax liability solutions

Long-Tail, Industry-Focused Keywords:

- Custom tax solutions for Des Moines manufacturing businesses
- Comprehensive tax services for mediumsized manufacturers in lowa
- Des Moines tax planning for manufacturing companies with \$10-50M revenue

Ad-Specific and CTA (Call to Action) Keywords for Manufacturing:

- Contact top manufacturing tax experts Des Moines
- Schedule a manufacturing tax strategy session lowa
- Free tax consultation for manufacturing business
- Expert tax advice for Des Moines manufacturers

Remember, it's essential to assess the competition and search volume for these keywords, and adjust them based on the performance of your campaigns. Tools like Google's Keyword Planner can be particularly helpful for this analysis.

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## **SUPERCHARGE & AUTOMATE ADS WITH PROMPTS**

Once you've narrowed down your list, provide it to ChatGPT and ask it to weed out irrelevant queries and focus on specific terms, like location-based ones.

#### **Prompt Example**

Can you review this list and exclude phrases with the word "free" in them and provide me with a list of all search terms that have "Des Moines or Iowa" in them.

#### Response

I will review the provided lists and filter out the phrases containing "free" and then provide you with a list of search terms that include either "Des Moines" or "lowa". Here's the refined list:

#### Location-Specific Keywords:

- Des Moines business tax services
- Des Moines corporate tax accountants
- Iowa business tax preparation
- Tax consultancy Des Moines

#### Service-Specific Keywords:

- S corporation tax returns lowa
- Business tax compliance lowa

#### Problem-Solving Keywords:

Reduce corporate tax liability lowa

#### Long-Tail Keywords:

- Des Moines accountant for S corp tax filing
- Corporate tax planning for mid-sized lowa businesses
- Comprehensive 1065 tax return services in Des Moines

#### Competitive Keywords:

- Best business tax services lowa
- Leading business tax firm Des Moines
- Expert tax consultation for growing businesses lowa

#### Industry-Specific Keywords:

- Tech company tax services Des Moines
- Manufacturing business tax planning lowa
- Retail business tax strategy Des Moines

# Ad-Specific and CTA (Call to Action) Keywords:

- Schedule a tax consultation lowa
- Contact Des Moines tax experts
- Get a corporate tax quote in Iowa

#### Manufacturing-Specific Keywords:

- Manufacturing tax services Des Moines
- Tax solutions for manufacturing firms lowa
- Manufacturing sector tax planning Des Moines
- Tax consultancy for Des Moines manufacturers
- Iowa tax planning for manufacturing industry
- Manufacturing business tax preparation lowa
- Custom tax solutions for Des Moines manufacturing businesses

This list focuses on the keywords that are relevant to your business location and services, while excluding those with the word "free."

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## **SUPERCHARGE & AUTOMATE ADS WITH PROMPTS**

Finally, consider Al's assistance with your calls-to-action to help you crack the code!

#### **Prompt Example**

Write 10 ad call-out extensions with a maximum of 25 characters, including spaces, for manufacturing tax services.

#### Response

Here are ten call-out extensions tailored for manufacturing tax services, each within the 25-character limit:

- 1. "Expert Tax Advice"
- 2. "Custom Solutions"
- 3. "Iowa Tax Specialists"
- 4. "Efficient Filing"
- 5. "Tax Compliance Aid"
- 6. "Des Moines Experts"
- 7. "Strategic Planning"
- 8. "Industry Insights"
- 9. "Revenue Growth Focus"
- 10. "Timely Support"



#### Prompt:

make them a little more unique and catchy

#### Response

Certainly! Creating catchy and unique call-out extensions can really help in making your ads stand out. Here are ten revised call-out extensions within the 25-character limit:

- 1. "Tax Wizardry"
- 2. "Profit Boosters"
- 3. "Iowa Tax Gurus"
- 4. "Swift Tax Relief"
- 5. "Compliance Ninjas"
- 6. "Des Moines Tax Pros"
- 7. "Strategic Tax Edge"
- 8. "Industry Tax Savvy"
- 9. "Revenue Enhancers"
- 10. "Rapid Resolutions"



These revised call-outs are designed to be more engaging and memorable while highlighting the unique value propositions of your manufacturing tax services.

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